# Virginia's Licensed Professional Counselor Workforce: 2015

Healthcare Workforce Data Center

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3,519 Licensed Professional Counselors voluntarily participated in this survey. Without their efforts the work of the center would not be possible. The Department of Health Professions, the Healthcare Workforce Data Center, and the Board of Counseling express our sincerest appreciation for your ongoing cooperation.

Thank You!

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# The Licensed Professional Counselor Workforce: At a Glance:

| The Workforce         |       |
|-----------------------|-------|
| Licensees:            | 4,252 |
| Virginia's Workforce: | 3,740 |
| FTEs:                 | 3,185 |

#### **Survey Response Rate**

All Licensees: 83% Renewing Practitioners: 90%

#### **Demographics**

Female: 78%
Diversity Index: 27%
Median Age: 53

#### Background

Rural Childhood: 29% HS Degree in VA: 44% Prof. Degree in VA: 65%

#### **Education**

Masters: 84% Other Ph.D.: 13%

#### **Finances**

Median Income: \$50k-\$60k Health Benefits: 61% Under 40 w/ Ed debt: 69%

Source: Va. Healthcare Workforce Data Cente

#### **Current Employment**

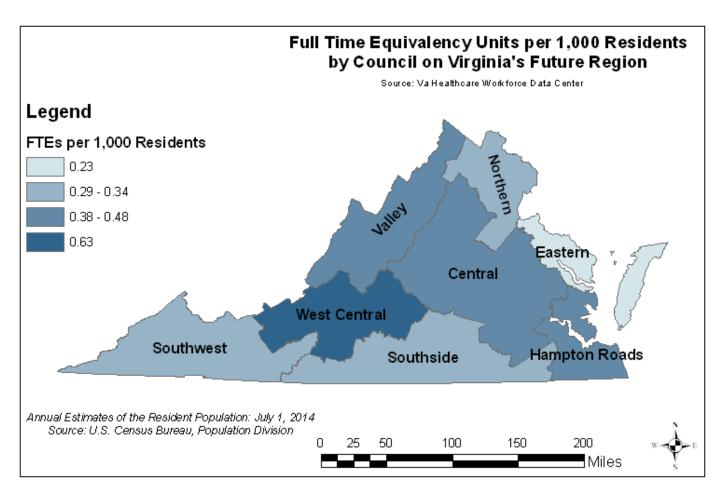
Employed in Prof.: 93% Hold 1 Full-time Job: 52% Satisfied?: 95%

#### Job Turnover

Switched Jobs: 6% Employed over 2 yrs: 72%

#### **Time Allocation**

Patient Care: 70%-79% Administration: 10%-19% Patient Care Role: 58%



3,519 Licensed Professional Counselors (LPCs) voluntarily took part in the 2015 Licensed Professional Counselor Survey. The Virginia Department of Health Professions' Healthcare Workforce Data Center (HWDC) administers the survey during the license renewal process, which takes place every June for Licensed Professional Counselors. These survey respondents represent 83% of the 4,252 Licensed Professional Counselors who are licensed in the state and 90% of renewing practitioners.

The HWDC estimates that 3,740 Licensed Professional Counselors participated in Virginia's workforce during the survey period, which is defined as those who worked at least a portion of the year in the state or who live in the state and intend to return to work as an LPC at some point in the future. Between July 2014 and June 2015, Virginia's Licensed Professional Counselor workforce provided 3,185 "full-time equivalency units", which the HWDC defines simply as working 2,000 hours a year (or 40 hours per week for 50 weeks with 2 weeks off).

78% of all LPCs are female, including 88% of those LPCs who are under the age of 40. In a random encounter between two LPCs, there is a 27% chance that they would be of different races or ethnicities, a measure known as the diversity index. For those LPCs who are under the age of 40, however, this value increased somewhat to 32%. Regardless, Virginia's LPC workforce is less diverse than Virginia's population as a whole, whose diversity index currently sits at 55%.

Nearly 30% of all LPCs grew up in a rural area of Virginia, but just 21% of these professionals currently work in non-Metro areas of the state. Overall, 9% of Virginia's LPCs work in rural areas of the state. Meanwhile, 44% of all LPCs graduated from high school in Virginia, while nearly two-thirds earned their initial professional degree in the state.

84% of the state's LPCs have a Master's degree as their highest professional degree, while 13% hold a doctorate in a subject other than Psychology. In addition, more than half of all LPCs have a primary specialty in mental health, while another 9% specialize in children. 37% of all LPCs currently carry educational debt, including 69% of those under the age of 40. The median debt burden for those LPCs with educational debt is between \$40,000 and \$50,000.

93% of LPCs are currently employed in the profession. 52% currently hold one full-time position, while another 26% hold multiple positions at the moment. Meanwhile, whereas 72% of all LPCs have been at their primary work location for more than two years, another 6% of the workforce has switched jobs in the past 12 months. In addition, 2% of LPCs have been underemployed at some point during the past year, while 1% have experienced involuntary unemployment.

The median annual income for LPCs is between \$50,000 and \$60,000. In addition, 55% of all LPCs receive at least one employer-sponsored benefit, including nearly three-quarters of those LPCs who work as a wage or salaried employee. 95% of LPCs indicate they are satisfied with their current employment situation, including 70% who indicate they are "very satisfied".

29% of all LPCs work in Northern Virginia, while another 20% each work in Hampton Roads and Central Virginia. In addition, 31% of LPCs have had multiple work locations in the past year. Nearly three-quarters of all LPCs work in the private sector, including 54% who work at a for-profit institution. Approximately 37% of all LPCs work in either a solo or group private practice as their primary work location, while another 17% works at a community services board.

A typical LPC spends approximately three-quarters of her time treating patients. 58% also serve a patient care role, meaning that at least 60% of their time is spent in patient care activities. In addition, approximately 75% of patients seen by the typical LPC are adults, and 59% of LPCs serve an adult patient care role, meaning that at least 60% of their patients were adults.

Nearly one-quarter of all LPCs expect to retire by the age of 65. 30% of the current workforce expects to retire in the next ten years, while half the current workforce expects to retire by 2035. Over the next two years, only 4% of LPCs plan on leaving either the state or the profession entirely. Meanwhile, 15% of LPCs plan on increasing patient care activities, and 12% plan on pursuing additional educational opportunities.

| Licensees                 |       |      |  |  |
|---------------------------|-------|------|--|--|
| License Status            | #     | %    |  |  |
| Renewing<br>Practitioners | 3,755 | 88%  |  |  |
| New Licensees             | 370   | 9%   |  |  |
| Non-Renewals              | 127   | 3%   |  |  |
| All Licensees             | 4,252 | 100% |  |  |

Source: Va. Healthcare Workforce Data Center

HWDC surveys tend to achieve very high response rates. 90% of renewing LPCs submitted a survey. These represent 83% of LPCs who held a license at some point during the survey time period.

| Response Rates            |                    |            |                  |  |
|---------------------------|--------------------|------------|------------------|--|
| Statistic                 | Non<br>Respondents | Respondent | Response<br>Rate |  |
| By Age                    |                    |            |                  |  |
| Under 35                  | 75                 | 221        | 75%              |  |
| 35 to 39                  | 85                 | 414        | 83%              |  |
| 40 to 44                  | 74                 | 403        | 85%              |  |
| 45 to 49                  | 79                 | 439        | 85%              |  |
| 50 to 54                  | 59                 | 407        | 87%              |  |
| 55 to 59                  | 83                 | 413        | 83%              |  |
| 60 to 64                  | 85                 | 475        | 85%              |  |
| 65 and Over               | 193                | 747        | 80%              |  |
| Total                     | 733                | 3,519      | 83%              |  |
| New Licenses              |                    |            |                  |  |
| Issued Since<br>July 2014 | 217                | 153        | 41%              |  |
| Metro Status              |                    |            |                  |  |
| Non-Metro                 | 48                 | 263        | 85%              |  |
| Metro                     | 529                | 2,881      | 85%              |  |
| Not in Virginia           | 156                | 375        | 71%              |  |

Source: Va. Healthcare Workforce Data Center

#### At a Glance:

#### **Licensed LPCs**

Number: 4,252 New: 9% Not Renewed: 3%

#### **Response Rates**

All Licensees: 83% Renewing Practitioners: 90%

Source: Va. Healthcare Workforce Data Center

| Response Rates               |       |
|------------------------------|-------|
| Completed Surveys            | 3,519 |
| Response Rate, all licensees | 83%   |
| Response Rate, Renewals      | 90%   |

Source: Va. Healthcare Workforce Data Center

#### **Definitions**

- **1. The Survey Period:** The survey was conducted in June 2015.
- **2. Target Population:** All LPCs who held a Virginia license at some point between July 2014 and June 2015.
- 3. Survey Population: The survey was available to LPCs who renewed their licenses online. It was not available to those who did not renew, including LPCs newly licensed in 2015.

#### At a Glance:

#### Workforce

Virginia's LPC Workforce: 3,740 FTEs: 3,185

#### **Utilization Ratios**

Licensees in VA Workforce: 88% Licensees per FTE: 1.33 Workers per FTE: 1.17

Source: Va. Healthcare Workforce Data Center

| Virginia's LPC Workforce        |       |      |  |  |
|---------------------------------|-------|------|--|--|
| Status                          | #     | %    |  |  |
| Worked in Virginia in Past Year | 3,645 | 97%  |  |  |
| Looking for Work in Virginia    | 95    | 3%   |  |  |
| Virginia's<br>Workforce         | 3,740 | 100% |  |  |
| Total FTEs                      | 3,185 |      |  |  |
| Licensees                       | 4,252 |      |  |  |

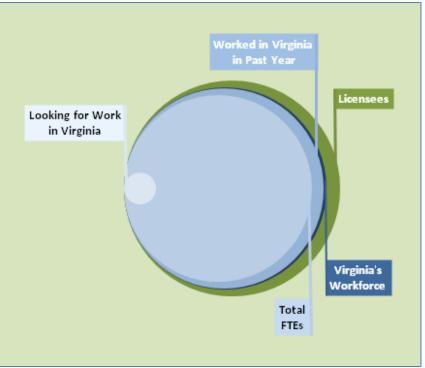
Source: Va. Healthcare Workforce Data Center

This report uses weighting to estimate the figures in this report. Unless otherwise noted, figures refer to the Virginia Workforce only. For more information on HWDC's methodology visit:

www.dhp.virginia.gov/hwdc

#### **Definitions**

- 1. Virginia's Workforce: A licensee with a primary or secondary work site in Virginia at any time during the survey timeframe or who indicated intent to return to Virginia's workforce at any point in the future.
- **2. Full Time Equivalency Unit (FTE):** The HWDC uses 2,000 (40 hours for 50 weeks) as its baseline measure for FTEs.
- **3.** Licensees in VA Workforce: The proportion of licensees in Virginia's Workforce.
- **4. Licensees per FTE:** An indication of the number of licensees needed to create 1 FTE. Higher numbers indicate lower licensee participation.
- 5. Workers per FTE: An indication of the number of workers in Virginia's workforce needed to create 1 FTE. Higher numbers indicate lower utilization of available workers.



| Age & Gender |      |           |       |             |       |                   |  |
|--------------|------|-----------|-------|-------------|-------|-------------------|--|
|              | Male |           | Fe    | Female      |       | Total             |  |
| Age          | #    | %<br>Male | #     | %<br>Female | #     | % in Age<br>Group |  |
| Under 35     | 32   | 12%       | 232   | 88%         | 263   | 8%                |  |
| 35 to 39     | 51   | 12%       | 360   | 88%         | 411   | 12%               |  |
| 40 to 44     | 58   | 15%       | 328   | 85%         | 387   | 12%               |  |
| 45 to 49     | 76   | 18%       | 336   | 82%         | 412   | 12%               |  |
| 50 to 54     | 68   | 19%       | 297   | 81%         | 365   | 11%               |  |
| 55 to 59     | 94   | 25%       | 288   | 75%         | 382   | 11%               |  |
| 60 to 64     | 133  | 30%       | 305   | 70%         | 438   | 13%               |  |
| 65 +         | 221  | 32%       | 470   | 68%         | 692   | 21%               |  |
| Total        | 733  | 22%       | 2,616 | 78%         | 3,349 | 100%              |  |

Source: Va. Healthcare Workforce Data Center

| Race & Ethnicity  |           |       |      |               |      |  |
|-------------------|-----------|-------|------|---------------|------|--|
| Race/             | Virginia* | LP    | Cs   | LPCs under 40 |      |  |
| Ethnicity         | %         | #     | %    | #             | %    |  |
| White             | 63%       | 2,862 | 85%  | 551           | 82%  |  |
| Black             | 19%       | 290   | 9%   | 76            | 11%  |  |
| Asian             | 6%        | 40    | 1%   | 6             | 1%   |  |
| Other Race        | 0%        | 26    | 1%   | 3             | 0%   |  |
| Two or more races | 2%        | 44    | 1%   | 15            | 2%   |  |
| Hispanic          | 9%        | 108   | 3%   | 23            | 3%   |  |
| Total             | 100%      | 3,370 | 100% | 674           | 100% |  |

\*Population data in this chart is from the US Census, Annual Estimates of the Resident Population by Sex, Race, and Hispanic Origin for the United States, States, and Counties: July 1, 2014.

Source: Va. Healthcare Workforce Data Center

20% of all LPCs are under the age of 40, and 88% of these professionals are female. In addition, the diversity index among LPCs who are under the age of 40 is 32%, which is higher than the diversity index among all LPCs.

#### At a Glance:

Gender

% Female: 78% % Under 40 Female: 88%

Age

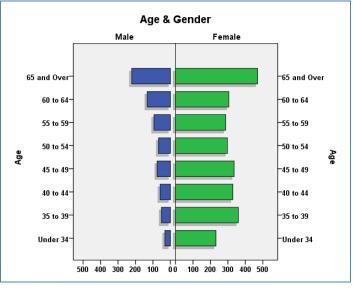
Median Age: 53 % Under 40: 20% % 55+: 45%

Diversity

Diversity Index: 27% Under 40 Div. Index: 32%

Source: Va. Healthcare Workforce Data Cente

In a chance encounter between two LPCs, there is a 27% chance that they would be of a different race/ethnicity (a measure known as the Diversity Index). For Virginia's population as a whole, the comparable diversity index value is 55%.

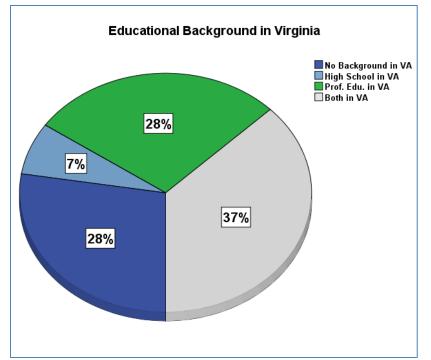


#### At a Glance: **Childhood Urban Childhood:** 15% Rural Childhood: 29% Virginia Background HS in Virginia: 44% Prof. Ed. in VA: 65% HS or Prof. Ed. in VA: 72% **Location Choice** % Rural to Non-Metro: 21% % Urban/Suburban to Non-Metro: 4%

#### A Closer Look:

| USE  | Primary Location:<br>OA Rural Urban Continuum | Rural St            | tatus of Child | dhood |  |  |
|------|---|---------------------|----------------|-------|--|--|
| Code | Description                                   | Rural Suburban Urba |                |       |  |  |
|      | Metro Cour                                    | nties               |                |       |  |  |
| 1    | Metro, 1 million+                             | 20%                 | 62%            | 18%   |  |  |
| 2    | Metro, 250,000 to 1 million                   | 36%                 | 50%            | 14%   |  |  |
| 3    | Metro, 250,000 or less                        | 39%                 | 50%            | 12%   |  |  |
|      | Non-Metro Counties                            |                     |                |       |  |  |
| 4    | Urban pop 20,000+, Metro<br>adj               | 65%                 | 22%            | 12%   |  |  |
| 6    | Urban pop, 2,500-19,999,<br>Metro adj         | 60%                 | 32%            | 8%    |  |  |
| 7    | Urban pop, 2,500-19,999,<br>nonadj            | 88%                 | 6%             | 6%    |  |  |
| 8    | Rural, Metro adj                              | 63%                 | 35%            | 2%    |  |  |
| 9    | Rural, nonadj                                 | 62%                 | 31%            | 8%    |  |  |
|      | Overall                                       | 29%                 | 56%            | 15%   |  |  |

Source: Va. Healthcare Workforce Data Center



Nearly 30% of LPCs grew up in self-described rural areas, and 21% of these professionals currently work in non-Metro counties. Overall, just 9% of all LPCs in the state currently work in non-Metro counties.

#### Top Ten States for Licensed Professional Counselor Recruitment

| Rank  |                     |       |                   |       |
|-------|---------------------|-------|-------------------|-------|
| Kalik | High School         | #     | Init. Prof Degree | #     |
| 1     | Virginia            | 1,488 | Virginia          | 2,195 |
| 2     | New York            | 216   | Maryland          | 123   |
| 3     | Pennsylvania        | 197   | Washington, D.C.  | 103   |
| 4     | Maryland            | 133   | North Carolina    | 76    |
| 5     | Outside U.S./Canada | 133   | Pennsylvania      | 64    |
| 6     | New Jersey          | 110   | Ohio              | 63    |
| 7     | North Carolina      | 100   | Florida           | 59    |
| 8     | Ohio                | 89    | Texas             | 54    |
| 9     | Florida             | 84    | Massachusetts     | 53    |
| 10    | California          | 63    | Georgia           | 48    |

44% of licensed LPCs received their high school degree in Virginia, and 65% received their initial professional degree in the state.

Source: Va. Healthcare Workforce Data Center

Among LPCs who received their initial license in the past five years, 47% received their high school degree in Virginia, while 65% received their initial professional degree in the state.

| Rank  | Licensed in the Past 5 Years |     |                   |     |  |
|-------|------------------------------|-----|-------------------|-----|--|
| Naiik | High School                  | #   | Init. Prof Degree | #   |  |
| 1     | Virginia                     | 465 | Virginia          | 642 |  |
| 2     | New York                     | 52  | Maryland          | 37  |  |
| 3     | Pennsylvania                 | 48  | Washington, D.C.  | 28  |  |
| 4     | Outside U.S./Canada          | 46  | North Carolina    | 25  |  |
| 5     | Maryland                     | 43  | Florida           | 24  |  |
| 6     | North Carolina               | 34  | Texas             | 20  |  |
| 7     | Florida                      | 29  | Pennsylvania      | 20  |  |
| 8     | Ohio                         | 23  | Massachusetts     | 17  |  |
| 9     | New Jersey                   | 21  | Ohio              | 15  |  |
| 10    | Texas                        | 18  | Kentucky          | 15  |  |

Source: Va. Healthcare Workforce Data Center

12% of Virginia's licensees did not participate in the state's LPC workforce during the past year. 78% of these professional worked at some point in the past year, including 67% who worked in a behavioral sciences-related job.

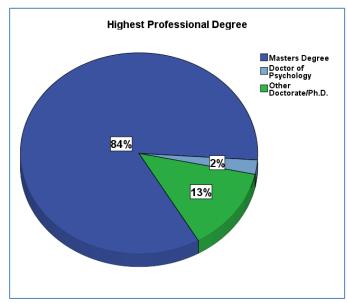
#### At a Glance:

#### **Not in VA Workforce**

Total: 511
% of Licensees: 12%
Federal/Military: 10%
Va. Border State/DC: 20%

| Highest Degree              |       |      |  |  |
|-----------------------------|-------|------|--|--|
| Degree                      | #     | %    |  |  |
| Bachelor's Degree           | 1     | 0%   |  |  |
| Master's Degree             | 2,787 | 84%  |  |  |
| <b>Doctor of Psychology</b> | 76    | 2%   |  |  |
| Other Doctorate             | 440   | 13%  |  |  |
| Total                       | 3,304 | 100% |  |  |

Source: Va. Healthcare Workforce Data Center



Source: Va. Healthcare Workforce Data Center

84% of LPCs hold a Master's degree as their highest professional degree. 37% of LPCs carry educational debt, including 69% of those under the age of 40. The median debt burden among LPCs with educational debt is between \$40,000 and \$50,000.

#### At a Glance:

#### **Education**

Master's Degree: 84% Other Doctorate: 13%

#### **Educational Debt**

Carry debt: 37%
Under age 40 w/ debt: 69%
Median debt: \$40k-\$50k

ource: Va. Healthcare Workforce Data Center

| Educational Debt    |       |      |         |               |  |  |
|---------------------|-------|------|---------|---------------|--|--|
| Amount Carried      | All L | .PCs | LPCs ui | LPCs under 40 |  |  |
| Amount Carried      | #     | %    | #       | %             |  |  |
| None                | 1,876 | 63%  | 184     | 31%           |  |  |
| Less than \$10,000  | 146   | 5%   | 44      | 7%            |  |  |
| \$10,000-\$19,999   | 147   | 5%   | 58      | 10%           |  |  |
| \$20,000-\$29,999   | 114   | 4%   | 46      | 8%            |  |  |
| \$30,000-\$39,999   | 101   | 3%   | 31      | 5%            |  |  |
| \$40,000-\$49,999   | 67    | 2%   | 27      | 4%            |  |  |
| \$50,000-\$59,999   | 84    | 3%   | 38      | 6%            |  |  |
| \$60,000-\$69,999   | 59    | 2%   | 41      | 7%            |  |  |
| \$70,000-\$79,999   | 48    | 2%   | 20      | 3%            |  |  |
| \$80,000-\$89,999   | 47    | 2%   | 24      | 4%            |  |  |
| \$90,000-\$99,999   | 33    | 1%   | 16      | 3%            |  |  |
| \$100,000-\$109,999 | 55    | 2%   | 14      | 2%            |  |  |
| \$110,000-\$119,999 | 28    | 1%   | 10      | 2%            |  |  |
| \$120,000-\$129,999 | 24    | 1%   | 9       | 1%            |  |  |
| \$130,000-\$139,999 | 22    | 1%   | 10      | 2%            |  |  |
| \$140,000-\$149,999 | 12    | 0%   | 6       | 1%            |  |  |
| \$150,000 or More   | 96    | 3%   | 23      | 4%            |  |  |
| Total               | 2,959 | 100% | 601     | 100%          |  |  |

#### At a Glance:

#### **Primary Specialty**

Mental Health: 52% Child: 9% Substance Abuse: 7%

#### **Secondary Specialty**

Mental Health: 14% Substance Abuse: 14% Family: 13%

Source: Va. Healthcare Workforce Data Center

More than half of all LPCs have a primary specialty in mental health.

Another 9% have a primary specialty in children, while 7% have a primary specialty in substance abuse.

#### A Closer Look:

| Specialties                          |       |      |       |       |
|--------------------------------------|-------|------|-------|-------|
| Chasialtu                            | Prin  | nary | Seco  | ndary |
| Specialty                            | #     | %    | #     | %     |
| Mental Health                        | 1,720 | 52%  | 417   | 14%   |
| Children                             | 282   | 9%   | 283   | 10%   |
| Substance Abuse                      | 236   | 7%   | 416   | 14%   |
| General Practice (Non-<br>Specialty) | 231   | 7%   | 358   | 12%   |
| Family                               | 191   | 6%   | 387   | 13%   |
| Behavioral Disorders                 | 175   | 5%   | 315   | 11%   |
| Marriage                             | 111   | 3%   | 232   | 8%    |
| School/Educational                   | 85    | 3%   | 109   | 4%    |
| Sex Offender Treatment               | 28    | 1%   | 35    | 1%    |
| Vocational/Work<br>Environment       | 28    | 1%   | 29    | 1%    |
| Forensic                             | 17    | 1%   | 40    | 1%    |
| Rehabilitation                       | 12    | 0%   | 28    | 1%    |
| Health/Medical                       | 11    | 0%   | 20    | 1%    |
| Gerontologic                         | 7     | 0%   | 10    | 0%    |
| Industrial-Organizational            | 6     | 0%   | 11    | 0%    |
| Social                               | 4     | 0%   | 12    | 0%    |
| Neurology/Neuropsychology            | 2     | 0%   | 14    | 0%    |
| Public Health                        | 2     | 0%   | 3     | 0%    |
| Experimental or Research             | 1     | 0%   | 6     | 0%    |
| Other Specialty Area                 | 138   | 4%   | 201   | 7%    |
| Total                                | 3,286 | 100% | 2,926 | 100%  |

#### At a Glance:

#### **Employment**

Employed in Profession: 93% Involuntarily Unemployed: < 1%

#### **Positions Held**

1 Full-time: 52% 2 or More Positions: 26%

#### **Weekly Hours:**

40 to 49: 43% 60 or more: 5% Less than 30: 20%

Source: Va. Healthcare Workforce Data Center

#### A Closer Look:

| Current Work Status                                     |       |      |  |  |
|---|-------|------|--|--|
| Status  | #     | %    |  |  |
| Employed, capacity unknown                              | 6     | 0%   |  |  |
| Employed in a behavioral sciences-<br>related capacity  | 3,096 | 93%  |  |  |
| Employed, NOT in a behavioral sciences-related capacity | 89    | 3%   |  |  |
| Not working, reason unknown                             | 0     | 0%   |  |  |
| Involuntarily unemployed                                | 12    | 0%   |  |  |
| Voluntarily unemployed                                  | 54    | 2%   |  |  |
| Retired   | 86    | 3%   |  |  |
| Total   | 3,343 | 100% |  |  |

Source: Va. Healthcare Workforce Data Center

93% of LPCs are currently employed in their profession. 52% of LPCs hold one full-time job, and 43% work between 40 and 49 hours per week.

| Current Weekly Hours |       |      |  |  |
|----------------------|-------|------|--|--|
| Hours                | #     | %    |  |  |
| 0 hours              | 152   | 5%   |  |  |
| 1 to 9 hours         | 120   | 4%   |  |  |
| 10 to 19 hours       | 207   | 6%   |  |  |
| 20 to 29 hours       | 323   | 10%  |  |  |
| 30 to 39 hours       | 456   | 14%  |  |  |
| 40 to 49 hours       | 1,414 | 43%  |  |  |
| 50 to 59 hours       | 439   | 13%  |  |  |
| 60 to 69 hours       | 147   | 4%   |  |  |
| 70 to 79 hours       | 22    | 1%   |  |  |
| 80 or more hours     | 9     | 0%   |  |  |
| Total                | 3,289 | 100% |  |  |

Source: Va. Healthcare Workforce Data Center

| Current Positions                               |       |      |  |
|---|-------|------|--|
| Positions                                       | #     | %    |  |
| No Positions                                    | 152   | 5%   |  |
| One Part-Time Position                          | 570   | 17%  |  |
| Two Part-Time Positions                         | 199   | 6%   |  |
| One Full-Time Position                          | 1,724 | 52%  |  |
| One Full-Time Position & One Part-Time Position | 555   | 17%  |  |
| Two Full-Time Positions                         | 17    | 1%   |  |
| More than Two Positions                         | 69    | 2%   |  |
| Total   | 3,286 | 100% |  |

| Inc                 | come  |      |
|---------------------|-------|------|
| Hourly Wage         | #     | %    |
| Volunteer Work Only | 34    | 1%   |
| Less than \$20,000  | 236   | 9%   |
| \$20,000-\$29,999   | 165   | 6%   |
| \$30,000-\$39,999   | 237   | 9%   |
| \$40,000-\$49,999   | 337   | 13%  |
| \$50,000-\$59,999   | 501   | 19%  |
| \$60,000-\$69,999   | 405   | 15%  |
| \$70,000-\$79,999   | 293   | 11%  |
| \$80,000-\$89,999   | 160   | 6%   |
| \$90,000-\$99,999   | 132   | 5%   |
| \$100,000-\$109,999 | 68    | 3%   |
| \$110,000 or More   | 104   | 4%   |
| Total               | 2,673 | 100% |

Source: Va. Healthcare Workforce Data Center

| Job Satisfaction         |       |      |  |  |
|--------------------------|-------|------|--|--|
| Level                    | #     | %    |  |  |
| Very Satisfied           | 2,280 | 70%  |  |  |
| Somewhat Satisfied       | 799   | 25%  |  |  |
| Somewhat<br>Dissatisfied | 132   | 4%   |  |  |
| Very Dissatisfied        | 38    | 1%   |  |  |
| Total                    | 3,250 | 100% |  |  |

Source: Va. Healthcare Workforce Data Center

#### At a Glance:

#### **Earnings**

Median Income: \$50k-\$60k

#### **Benefits**

(Salary & Wage Employees only)
Health Insurance: 61%
Retirement: 56%

#### Satisfaction

Satisfied: 95% Very Satisfied: 70%

Source: Va. Healthcare Workforce Data Center

The typical LPC earned between \$50,000 and \$60,000 per year. Among LPCs who received either a wage or salary as compensation at the primary work location, 61% received health insurance and 56% also had access to some form of a retirement plan.

| Employer-Sponsored Benefits  |       |     |                               |  |  |
|------------------------------|-------|-----|-------------------------------|--|--|
| Benefit                      | #     | %   | % of Wage/Salary<br>Employees |  |  |
| Paid Vacation                | 1,496 | 48% | 67%                           |  |  |
| Paid Sick Leave              | 1,397 | 45% | 62%                           |  |  |
| Health Insurance             | 1,392 | 45% | 61%                           |  |  |
| Retirement                   | 1,285 | 42% | 56%                           |  |  |
| Dental Insurance             | 1,271 | 41% | 57%                           |  |  |
| Group Life Insurance         | 1,047 | 34% | 47%                           |  |  |
| Signing/Retention Bonus      | 51    | 2%  | 2%                            |  |  |
| Receive At Least One Benefit | 1,704 | 55% | 73%                           |  |  |

<sup>\*</sup>From any employer at time of survey.

| Employment Instability in Past Year   |       |     |  |
|---|-------|-----|--|
| In the past year did you?   | #     | %   |  |
| Experience Involuntary Unemployment?  | 32    | 1%  |  |
| Experience Voluntary Unemployment?  | 137   | 4%  |  |
| Work Part-time or temporary positions, but would have preferred a full-time/permanent position? | 81    | 2%  |  |
| Work two or more positions at the same time?  | 970   | 26% |  |
| Switch employers or practices?  | 227   | 6%  |  |
| Experienced at least one  | 1,248 | 33% |  |

Source: Va. Healthcare Workforce Data Center

Only 1% of Virginia's LPCs experienced involuntary unemployment at some point during the past year. By comparison, Virginia's average monthly unemployment rate was 4.9% during the past 12 months.<sup>1</sup>

| Location Tenure                        |         |      |           |      |  |
|--|---------|------|-----------|------|--|
| Tomuro                                 | Primary |      | Secondary |      |  |
| Tenure                                 | #       | %    | #         | %    |  |
| Not Currently Working at this Location | 62      | 2%   | 38        | 4%   |  |
| Less than 6 Months                     | 129     | 4%   | 83        | 9%   |  |
| 6 Months to 1 Year                     | 207     | 7%   | 112       | 12%  |  |
| 1 to 2 Years                           | 479     | 15%  | 168       | 18%  |  |
| 3 to 5 Years                           | 758     | 24%  | 193       | 21%  |  |
| 6 to 10 Years                          | 615     | 19%  | 181       | 19%  |  |
| More than 10 Years                     | 918     | 29%  | 160       | 17%  |  |
| Subtotal                               | 3,169   | 100% | 935       | 100% |  |
| Did not have location                  | 102     |      | 2,741     |      |  |
| Item Missing                           | 469     |      | 65        |      |  |
| Total                                  | 3,740   |      | 3,740     |      |  |

Source: Va. Healthcare Workforce Data Center

58% of LPCs are salaried employees, while 21% receive income from their own business/practice.

#### At a Glance:

### Unemployment Experience

Involuntarily Unemployed: 1% Underemployed: 2%

#### **Turnover & Tenure**

Switched Jobs: 6%
New Location: 17%
Over 2 years: 72%
Over 2 yrs, 2<sup>nd</sup> location: 57%

#### **Employment Type**

Salary/Commission: 58% Business/Practice Income: 21%

Source: Va. Healthcare Workforce Data Center

72% of LPCs have worked at their primary location for more than two years, while 6% have switched jobs during the past 12 months.

| Employment                | Туре  |      |
|---------------------------|-------|------|
| Primary Work Site         | #     | %    |
| Salary/ Commission        | 1,531 | 58%  |
| Hourly Wage               | 338   | 13%  |
| By Contract               | 180   | 7%   |
| Business/ Practice Income | 553   | 21%  |
| Unpaid                    | 17    | 1%   |
| Subtotal                  | 2,619 | 100% |
| Did not have location     | 102   |      |
| Item Missing              | 1,020 |      |

<sup>&</sup>lt;sup>1</sup> As reported by the US Bureau of Labor Statistics. The non-seasonally adjusted monthly unemployment rate ranged from 4.5% in April 2015 to 5.5% in August 2014.

#### At a Glance:

#### **Concentration**

Top Region: 29%
Top 3 Regions: 69%
Lowest Region: 1%

#### Locations

2 or more

(Past Year): 31% 2 or more (Now\*): 28%

ource: Va. Healthcare Workforce Data Center

29% of LPCs work in Northern Virginia, the most of any region in the state. Another 20% each work in either Central Virginia or Hampton Roads.

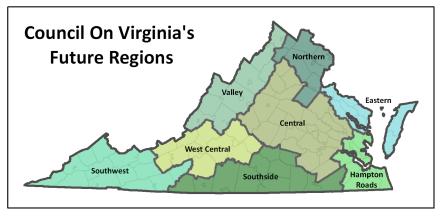
| Number of Work Locations |        |      |       |       |
|--------------------------|--------|------|-------|-------|
|                          | Wo     |      | Wo    | ork   |
| Locations                | Locati |      |       | tions |
| Locations                | Past   | Year | No    | w*    |
|                          | #      | %    | #     | %     |
| 0                        | 94     | 3%   | 146   | 5%    |
| 1                        | 2,172  | 67%  | 2,211 | 68%   |
| 2                        | 526    | 16%  | 506   | 16%   |
| 3                        | 408    | 13%  | 357   | 11%   |
| 4                        | 28     | 1%   | 19    | 1%    |
| 5                        | 8      | 0%   | 6     | 0%    |
| 6 or                     | 26     | 1%   | 17    | 1%    |
| More                     | 20     | 170  | 1/    | 170   |
| Total                    | 3,262  | 100% | 3,262 | 100%  |

<sup>\*</sup>At the time of survey completion, June 2015.

#### A Closer Look:

| Regional Distribution of Work Locations |       |               |                       |      |  |  |  |  |
|---|-------|---------------|-----------------------|------|--|--|--|--|
| COVF Region                             |       | nary<br>ation | Secondary<br>Location |      |  |  |  |  |
|   | #     | %             | #                     | %    |  |  |  |  |
| Central                                 | 635   | 20%           | 180                   | 19%  |  |  |  |  |
| Eastern                                 | 36    | 1%            | 10                    | 1%   |  |  |  |  |
| <b>Hampton Roads</b>                    | 649   | 20%           | 200                   | 21%  |  |  |  |  |
| Northern                                | 914   | 29%           | 269                   | 28%  |  |  |  |  |
| Southside                               | 116   | 4%            | 42                    | 4%   |  |  |  |  |
| Southwest                               | 108   | 3%            | 41                    | 4%   |  |  |  |  |
| Valley                                  | 246   | 8%            | 61                    | 6%   |  |  |  |  |
| West Central                            | 446   | 14%           | 130                   | 13%  |  |  |  |  |
| Virginia Border<br>State/DC             | 11    | 0%            | 13                    | 1%   |  |  |  |  |
| Other US State                          | 15    | 0%            | 21                    | 2%   |  |  |  |  |
| Outside of the US                       | 4     | 0%            | 5                     | 1%   |  |  |  |  |
| Total                                   | 3,180 | 100%          | 972                   | 100% |  |  |  |  |
| Item Missing                            | 460   |               | 28                    |      |  |  |  |  |

Source: Va. Healthcare Workforce Data Center



28% of all LPCs currently have multiple work locations, while 31% have had multiple work locations during the past year.

| Location Sector                |       |       |       |       |  |  |  |  |
|--------------------------------|-------|-------|-------|-------|--|--|--|--|
|                                | Prin  | nary  | Seco  | ndary |  |  |  |  |
| Sector                         | Loca  | ition | Loca  | ition |  |  |  |  |
|                                | #     | %     | #     | %     |  |  |  |  |
| For-Profit                     | 1,645 | 54%   | 593   | 66%   |  |  |  |  |
| Non-Profit                     | 561   | 18%   | 173   | 19%   |  |  |  |  |
| State/Local Government         | 738   | 24%   | 113   | 13%   |  |  |  |  |
| <b>Veterans Administration</b> | 6     | 0%    | 0     | 0%    |  |  |  |  |
| U.S. Military                  | 58    | 2%    | 6     | 1%    |  |  |  |  |
| Other Federal                  | 29    | 1%    | 9     | 1%    |  |  |  |  |
| Government                     |       | 170   |       | 170   |  |  |  |  |
| Total                          | 3,037 | 100%  | 894   | 100%  |  |  |  |  |
| Did not have location          | 102   |       | 2,741 |       |  |  |  |  |
| Item Missing                   | 601   |       | 106   |       |  |  |  |  |

Source: Va. Healthcare Workforce Data Center

# At a Glance: (Primary Locations)

#### Sector

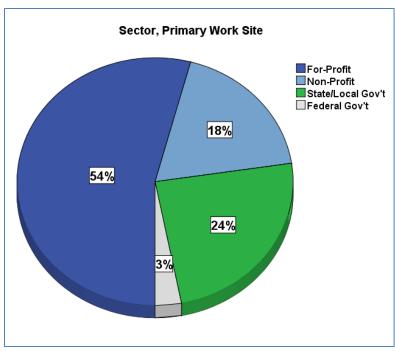
For Profit: 54% Federal: 3%

#### **Top Establishments**

Private Practice, Solo: 19% Private Practice, Group: 17% Comm. Services Board: 17%

Source: Va Healthcare Workforce Data Center

73% of LPCs work in the private sector, including 54% who work at for-profit establishments. Meanwhile, nearly one-quarter of LPCs work for state or local governments, and 3% work for the federal government.

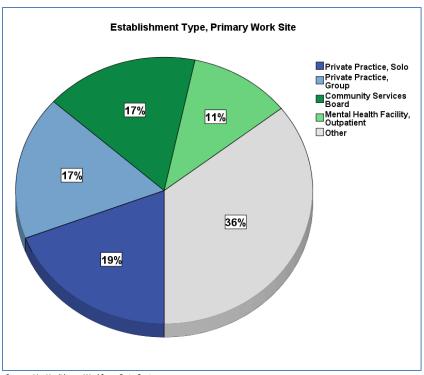


| Location Type   |       |               |                       |      |  |  |  |  |
|---|-------|---------------|-----------------------|------|--|--|--|--|
| Establishment Type  | Loca  | nary<br>ation | Secondary<br>Location |      |  |  |  |  |
|   | #     | %<br>400/     | 472                   | %    |  |  |  |  |
| Private Practice, Solo                                      | 552   | 19%           | 172                   | 20%  |  |  |  |  |
| Private Practice, Group                                     | 502   | 17%           | 196                   | 23%  |  |  |  |  |
| <b>Community Services Board</b>                             | 481   | 17%           | 54                    | 6%   |  |  |  |  |
| Mental Health Facility, Outpatient                          | 320   | 11%           | 103                   | 12%  |  |  |  |  |
| Community-Based Clinic or<br>Health Center                  | 239   | 8%            | 69                    | 8%   |  |  |  |  |
| School (Providing Care to Clients)                          | 157   | 5%            | 16                    | 2%   |  |  |  |  |
| Academic Institution (Teaching Health Professions Students) | 119   | 4%            | 58                    | 7%   |  |  |  |  |
| Residential Mental Health/Substance Abuse Facility          | 57    | 2%            | 14                    | 2%   |  |  |  |  |
| Corrections/Jail  | 47    | 2%            | 17                    | 2%   |  |  |  |  |
| Hospital, General   | 46    | 2%            | 9                     | 1%   |  |  |  |  |
| Hospital, Psychiatric                                       | 41    | 1%            | 25                    | 3%   |  |  |  |  |
| Administrative or Regulatory                                | 31    | 1%            | 5                     | 1%   |  |  |  |  |
| Physician Office  | 15    | 1%            | 1                     | 0%   |  |  |  |  |
| Other practice setting                                      | 272   | 9%            | 111                   | 13%  |  |  |  |  |
| Total   | 2,879 | 100%          | 850                   | 100% |  |  |  |  |
| Did Not Have a Location                                     | 102   |               | 2741                  |      |  |  |  |  |

37% of all LPCs work at either a solo or group private practice, while another 17% works at a community services board.

Source: Va. Healthcare Workforce Data Center

Among those LPCs who also have a secondary work location, 43% work at either a solo or group private practice, while 12% work an outpatient mental health facility.



## At a Glance: (Primary Locations)

#### **Typical Time Allocation**

Patient Care: 70%-79% Administration: 10%-19%

#### Roles

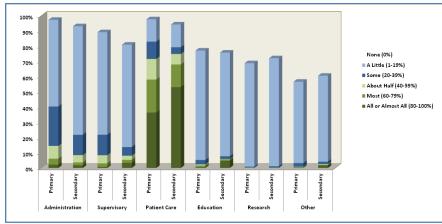
Patient Care: 58% Administrative: 6% Supervisory: 3%

#### **Patient Care LPCs**

Median Admin Time: 10%-19% Ave. Admin Time: 10%-19%

Source: Va. Healthcare Workforce Data Center

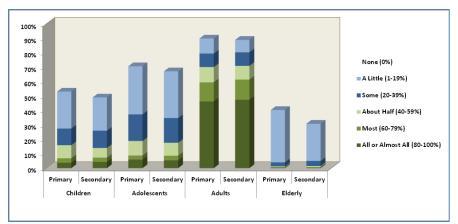
#### A Closer Look:



Source: Va. Healthcare Workforce Data Center

58% of all LPCs fill a patient care role, defined as spending 60% or more of their time on patient care activities. Another 6% of LPCs fill an administrative role, while 3% fill a supervisory role.

|                                | Time Allocation |              |               |              |                 |              |               |              |               |              |               |              |
|--------------------------------|-----------------|--------------|---------------|--------------|-----------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|
| Time Coast                     | Adn             | nin.         | Super         | visory       | Patient<br>Care |              | Education     |              | Research      |              | Other         |              |
| Time Spent                     | Prim.<br>Site   | Sec.<br>Site | Prim.<br>Site | Sec.<br>Site | Prim.<br>Site   | Sec.<br>Site | Prim.<br>Site | Sec.<br>Site | Prim.<br>Site | Sec.<br>Site | Prim.<br>Site | Sec.<br>Site |
| All or Almost All<br>(80-100%) | 2%              | 2%           | 1%            | 3%           | 36%             | 53%          | 0%            | 5%           | 0%            | 0%           | 0%            | 2%           |
| Most<br>(60-79%)               | 4%              | 2%           | 2%            | 2%           | 22%             | 15%          | 1%            | 1%           | 0%            | 0%           | 0%            | 0%           |
| About Half<br>(40-59%)         | 8%              | 5%           | 5%            | 3%           | 14%             | 7%           | 1%            | 0%           | 0%            | 0%           | 0%            | 1%           |
| Some<br>(20-39%)               | 26%             | 13%          | 13%           | 6%           | 11%             | 4%           | 3%            | 2%           | 1%            | 1%           | 2%            | 2%           |
| A Little<br>(1-19%)            | 57%             | 71%          | 67%           | 67%          | 15%             | 15%          | 72%           | 68%          | 68%           | 71%          | 53%           | 56%          |
| None<br>(0%)                   | 3%              | 7%           | 11%           | 19%          | 2%              | 6%           | 23%           | 24%          | 31%           | 28%          | 43%           | 39%          |



Source: Va. Healthcare Workforce Data Center

Approximately three-quarters of all patients seen by a typical LPC at her primary work location are adults. In addition, 59% of LPCs serve an adult patient care role, meaning that at least 60% of their patients are adults.

#### At a Glance:

(Primary Locations)

#### **Typical Patient Allocation**

Children: 1%-9%
Adolescents: 1%-9%
Adults: 70%-79%
Elderly: None

**Roles** 

Children: 7%
Adolescents: 9%
Adults: 59%
Elderly: 1%

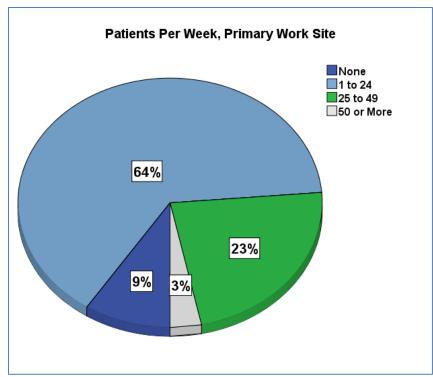
Source: Va. Healthcare Workforce Data Cente

| Patient Allocation          |               |              |               |              |               |              |               |              |  |
|-----------------------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|--|
|                             | Chilo         | lren         | Adoles        | scents       | Adı           | ılts         | Elderly       |              |  |
| Time Spent                  | Prim.<br>Site | Sec.<br>Site | Prim.<br>Site | Sec.<br>Site | Prim.<br>Site | Sec.<br>Site | Prim.<br>Site | Sec.<br>Site |  |
| All or Almost All (80-100%) | 4%            | 4%           | 6%            | 5%           | 46%           | 47%          | 0%            | 0%           |  |
| Most<br>(60-79%)            | 3%            | 3%           | 3%            | 3%           | 13%           | 14%          | 0%            | 0%           |  |
| About Half<br>(40-59%)      | 9%            | 7%           | 10%           | 9%           | 11%           | 10%          | 1%            | 1%           |  |
| Some<br>(20-39%)            | 12%           | 12%          | 18%           | 17%          | 9%            | 9%           | 3%            | 3%           |  |
| A Little<br>(1-19%)         | 26%           | 23%          | 33%           | 32%          | 10%           | 9%           | 36%           | 26%          |  |
| None<br>(0%)                | 47%           | 51%          | 29%           | 33%          | 10%           | 11%          | 60%           | 69%          |  |

# At a Glance: Patients Per Week Primary Location: 1-24 Secondary Location: 1-24 Source: Va. Healthcare Workforce Data Center

| Patients Per Week |       |               |                       |      |  |  |  |  |
|-------------------|-------|---------------|-----------------------|------|--|--|--|--|
| # of Patients     |       | nary<br>ation | Secondary<br>Location |      |  |  |  |  |
|                   | #     | %             | #                     | %    |  |  |  |  |
| None              | 274   | 9%            | 112                   | 13%  |  |  |  |  |
| 1 to 24           | 1914  | 64%           | 676                   | 78%  |  |  |  |  |
| 25 to 49          | 684   | 23%           | 62                    | 7%   |  |  |  |  |
| 50 to 74          | 66    | 2%            | 10                    | 1%   |  |  |  |  |
| 75 or More        | 32 1% |               | 4                     | 0%   |  |  |  |  |
| Total             | 2,970 | 100%          | 865                   | 100% |  |  |  |  |

Source: Va. Healthcare Workforce Data Center



Nearly two-thirds of all LPCs treat between 1 and 24 patients per week at their primary work location.

Among those LPCs who also have a secondary work location, 78% treat between 1 and 24 patients per week.

| Retirement Expectations   |       |      |        |        |  |  |  |  |
|---------------------------|-------|------|--------|--------|--|--|--|--|
| Expected Retirement       | All   | LPCs | LPCs c | ver 50 |  |  |  |  |
| Age                       | #     | %    | #      | %      |  |  |  |  |
| Under age 50              | 23    | 1%   | -      | -      |  |  |  |  |
| 50 to 54                  | 43    | 2%   | 5      | 0%     |  |  |  |  |
| 55 to 59                  | 162   | 6%   | 40     | 3%     |  |  |  |  |
| 60 to 64                  | 452   | 16%  | 181    | 11%    |  |  |  |  |
| 65 to 69                  | 900   | 32%  | 521    | 33%    |  |  |  |  |
| 70 to 74                  | 585   | 21%  | 402    | 25%    |  |  |  |  |
| 75 to 79                  | 215   | 8%   | 149    | 9%     |  |  |  |  |
| 80 or over                | 90    | 3%   | 56     | 4%     |  |  |  |  |
| I do not intend to retire | 370   | 13%  | 239    | 15%    |  |  |  |  |
| Total                     | 2,840 | 100% | 1,593  | 100%   |  |  |  |  |

Source: Va. Healthcare Workforce Data Center

#### At a Glance:

#### **Retirement Expectations**

All LPCs

Under 65: 24% Under 60: 8%

LPCs 50 and over

Under 65: 14% Under 60: 3%

#### **Time until Retirement**

Within 2 years: 8% Within 10 years: 30% Half the workforce: by 2035

Source: Va. Healthcare Workforce Data Cente

Although nearly one-quarter of all LPCs expect to retire by the age of 65, this percentage falls to 14% for those LPCs who are already at least 50 years old. Meanwhile, 44% of all LPCs expect to work until at least age 70.

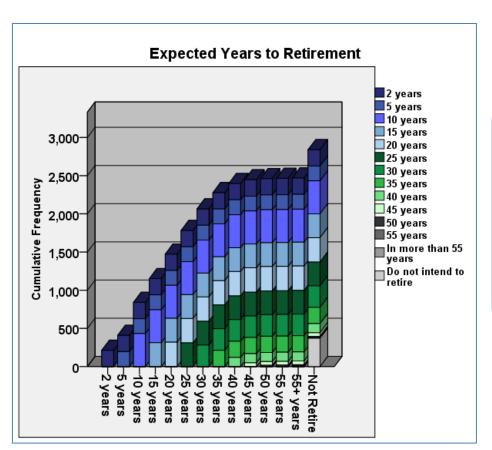
Within the next two years, only 2% of Virginia's LPCs plan on leaving the state and another 2% plan on leaving the profession entirely. Meanwhile, 15% plan on increasing patient care hours, and 12% expect to pursue additional educational opportunities.

| Future Plans                       |     |     |  |  |  |  |  |
|------------------------------------|-----|-----|--|--|--|--|--|
| 2 Year Plans:                      | #   | %   |  |  |  |  |  |
| Decrease Participation             | n   |     |  |  |  |  |  |
| Leave Profession                   | 60  | 2%  |  |  |  |  |  |
| Leave Virginia                     | 84  | 2%  |  |  |  |  |  |
| <b>Decrease Patient Care Hours</b> | 300 | 8%  |  |  |  |  |  |
| Decrease Teaching Hours            | 28  | 1%  |  |  |  |  |  |
| Increase Participation             | 1   |     |  |  |  |  |  |
| Increase Patient Care Hours        | 572 | 15% |  |  |  |  |  |
| Increase Teaching Hours            | 268 | 7%  |  |  |  |  |  |
| Pursue Additional Education        | 467 | 12% |  |  |  |  |  |
| Return to Virginia's Workforce     | 36  | 1%  |  |  |  |  |  |

By comparing retirement expectation to age, we can estimate the maximum years to retirement for LPCs. 8% of LPCs expect to retire in the next two years, while 30% plan on retiring in the next ten years. More than half of the current LPC workforce expects to retire by 2035.

| Time to R               | Time to Retirement |      |                 |  |  |  |  |  |  |
|-------------------------|--------------------|------|-----------------|--|--|--|--|--|--|
| Expect to retire within | #                  | %    | Cumulative<br>% |  |  |  |  |  |  |
| 2 years                 | 213                | 8%   | 8%              |  |  |  |  |  |  |
| 5 years                 | 195                | 7%   | 14%             |  |  |  |  |  |  |
| 10 years                | 432                | 15%  | 30%             |  |  |  |  |  |  |
| 15 years                | 312                | 11%  | 41%             |  |  |  |  |  |  |
| 20 years                | 319                | 11%  | 52%             |  |  |  |  |  |  |
| 25 years                | 310                | 11%  | 63%             |  |  |  |  |  |  |
| 30 years                | 283                | 10%  | 73%             |  |  |  |  |  |  |
| 35 years                | 213                | 8%   | 80%             |  |  |  |  |  |  |
| 40 years                | 119                | 4%   | 84%             |  |  |  |  |  |  |
| 45 years                | 49                 | 2%   | 86%             |  |  |  |  |  |  |
| 50 years                | 16                 | 1%   | 87%             |  |  |  |  |  |  |
| 55 years                | 3                  | 0%   | 87%             |  |  |  |  |  |  |
| In more than 55 years   | 5                  | 0%   | 87%             |  |  |  |  |  |  |
| Do not intend to retire | 370                | 13%  | 100%            |  |  |  |  |  |  |
| Total                   | 2,840              | 100% |                 |  |  |  |  |  |  |

Source: Va. Healthcare Workforce Data Center



Using these estimates, retirements will begin to reach over 10% of the current workforce every five years by 2025. Retirements will peak at 15% of the current workforce around the same time period before declining to under 10% of the current workforce again around 2050.

#### At a Glance:

#### **FTEs**

Total: 3,185 FTEs/1,000 Residents: 0.383 Average: 0.88

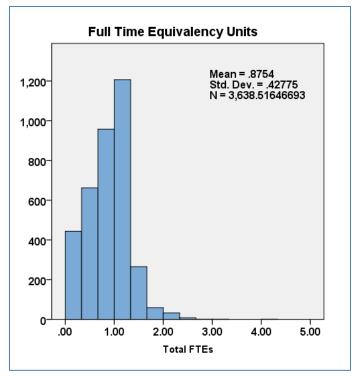
#### **Age & Gender Effect**

Age, Partial Eta<sup>2</sup>: Medium Gender, Partial Eta<sup>2</sup>: Small

Partial Eta<sup>2</sup> Explained:
Partial Eta<sup>2</sup> is a statistical
measure of effect size.

Source: Va. Healthcare Workforce Data Center

#### A Closer Look:

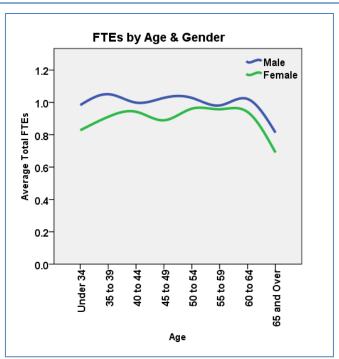


Source: Va. Healthcare Workforce Data Center

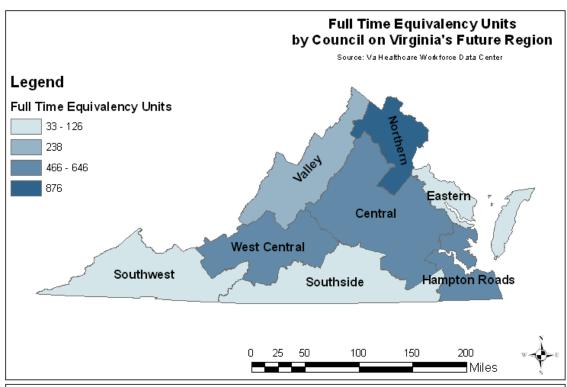
The typical (median) LPC provided 0.93 FTEs, or approximately 37 hours per week for 50 weeks. Although FTEs appear to vary by age and gender, statistical tests did not verify a difference exists.<sup>2</sup>

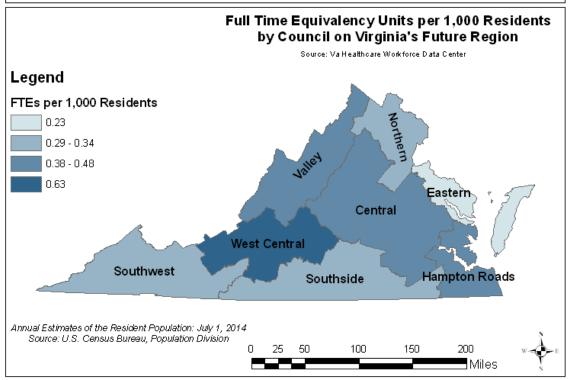
| Full-Time Equivalency Units |        |      |  |  |  |  |  |
|-----------------------------|--------|------|--|--|--|--|--|
| Age Average Media           |        |      |  |  |  |  |  |
|                             | Age    |      |  |  |  |  |  |
| Under 35                    | 0.84   | 0.93 |  |  |  |  |  |
| 35 to 39                    | 0.92   | 0.95 |  |  |  |  |  |
| 40 to 44                    | 0.97   | 1.05 |  |  |  |  |  |
| 45 to 49                    | 0.89   | 0.91 |  |  |  |  |  |
| 50 to 54                    | 0.97   | 0.96 |  |  |  |  |  |
| 55 to 59                    | 0.86   | 1.01 |  |  |  |  |  |
| 60 to 64                    | 0.95   | 0.95 |  |  |  |  |  |
| 65 and<br>Over              | 0.71   | 0.62 |  |  |  |  |  |
|                             | Gender |      |  |  |  |  |  |
| Male                        | 0.96   | 1.04 |  |  |  |  |  |
| Female                      | 0.88   | 0.93 |  |  |  |  |  |

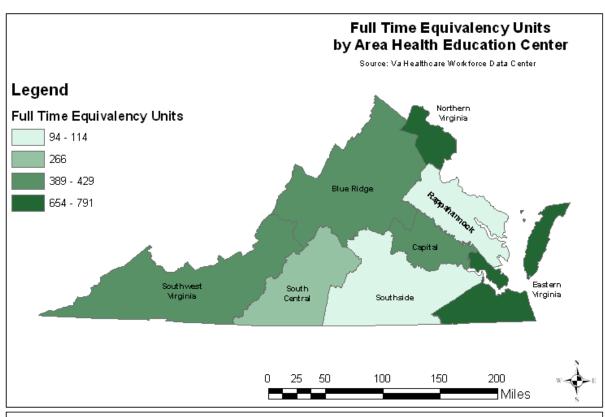
Source: Va. Healthcare Workforce Data Center

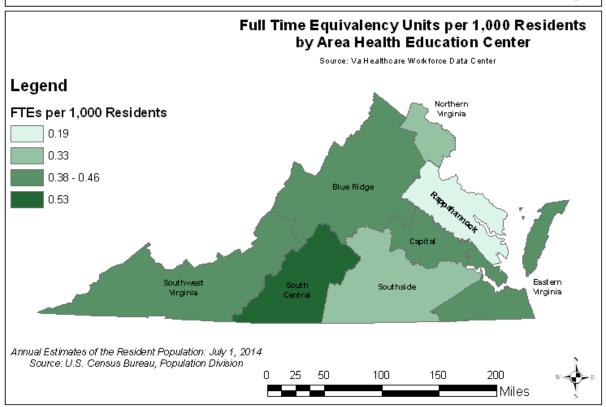


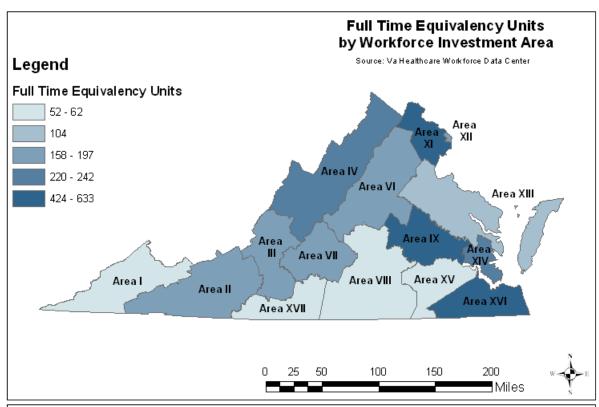
<sup>&</sup>lt;sup>2</sup> Due to assumption violations in Mixed between-within ANOVA (Levene's Test is significant)

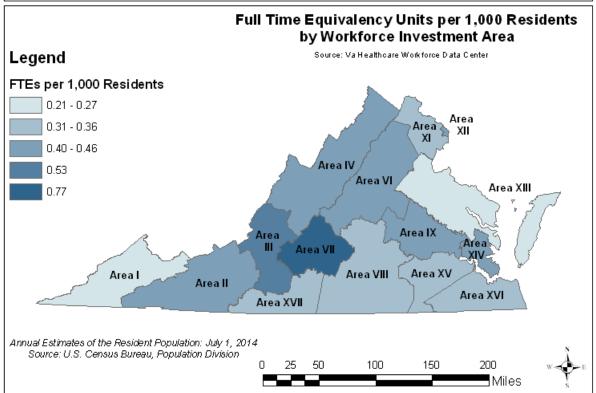


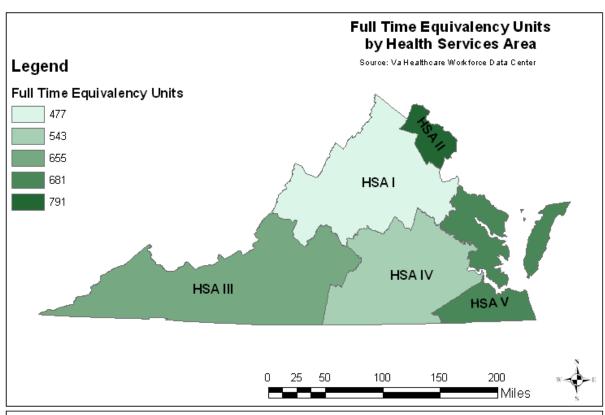


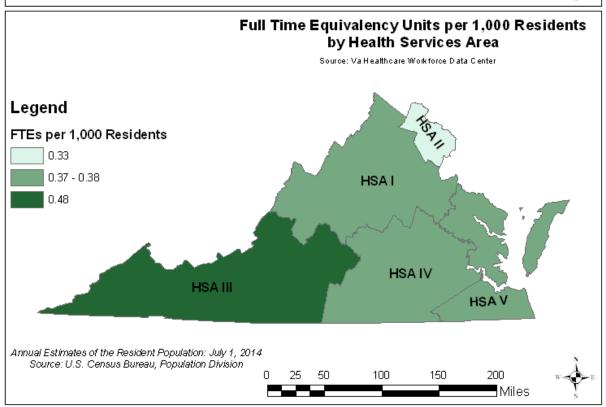


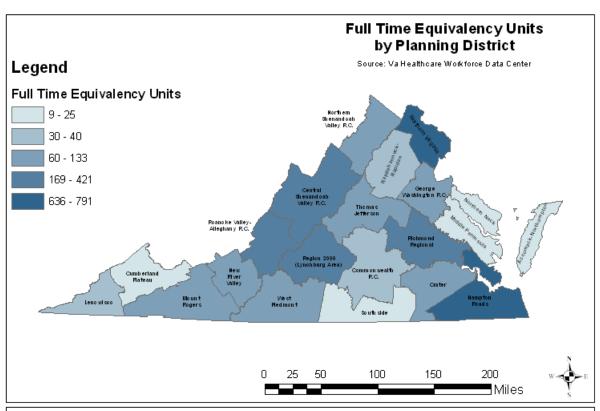


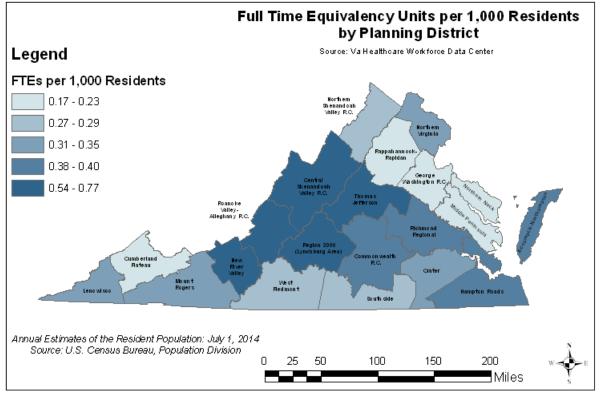












#### Appendix A: Weights

| Rural  |      | Location We | ight     | Total \ | Weight  |
|--|------|-------------|----------|---------|---------|
| Status                                       | #    | Rate        | Weight   | Min     | Max     |
| Metro, 1<br>million+                         | 2388 | 84.46%      | 1.183937 | 1.12188 | 1.31236 |
| Metro,<br>250,000 to<br>1 million            | 462  | 84.20%      | 1.187661 | 1.12541 | 1.31649 |
| Metro,<br>250,000 or<br>less                 | 560  | 84.82%      | 1.178947 | 1.11715 | 1.30683 |
| Urban pop<br>20,000+,<br>Metro adj           | 41   | 68.29%      | 1.464286 | 1.38753 | 1.62312 |
| Urban pop<br>20,000+,<br>nonadj              | 0    | NA          | NA       | NA      | NA      |
| Urban pop,<br>2,500-<br>19,999,<br>Metro adj | 128  | 87.50%      | 1.142857 | 1.08295 | 1.26683 |
| Urban pop,<br>2,500-<br>19,999,<br>nonadj    | 63   | 90.48%      | 1.105263 | 1.04733 | 1.22516 |
| Rural,<br>Metro adj                          | 57   | 80.70%      | 1.23913  | 1.17418 | 1.37354 |
| Rural,<br>nonadj                             | 22   | 90.91%      | 1.1      | 1.04234 | 1.21932 |
| Virginia<br>border<br>state/DC               | 275  | 70.91%      | 1.410256 | 1.33634 | 1.56323 |
| Other US<br>State                            | 256  | 70.31%      | 1.422222 | 1.34767 | 1.5765  |

| Ago            |     | Age Weig | Total Weight |         |         |
|----------------|-----|----------|--------------|---------|---------|
| Age            | #   | Rate     | Weight       | Min     | Max     |
| Under 35       | 296 | 74.66%   | 1.339367     | 1.21932 | 1.62312 |
| 35 to 39       | 499 | 82.97%   | 1.205314     | 1.09728 | 1.46067 |
| 40 to 44       | 477 | 84.49%   | 1.183623     | 1.07754 | 1.43438 |
| 45 to 49       | 518 | 84.75%   | 1.179954     | 1.07934 | 1.42994 |
| 50 to 54       | 466 | 87.34%   | 1.144963     | 1.04234 | 1.38753 |
| 55 to 59       | 496 | 83.27%   | 1.200969     | 1.09333 | 1.4554  |
| 60 to 64       | 560 | 84.82%   | 1.178947     | 1.07328 | 1.42872 |
| 65 and<br>Over | 940 | 79.47%   | 1.258367     | 1.14558 | 1.52496 |

See the Methods section on the HWDC website for details on HWDC Methods:

www.dhp.virginia.gov/hwdc/

Final weights are calculated by multiplying the two weights and the overall response rate:

Age Weight x Rural Weight x Response Rate = Final Weight.

**Overall Response Rate**: 0.827611

